

A PATIENT GUIDE
FOR VERISTRAT[®]





VeriStrat is a unique blood test for patients with advanced non-small cell lung cancer (NSCLC) who are being considered for a common lung cancer treatment called Tarceva® (or erlotinib). The VeriStrat test helps physicians guide treatment for patients with lung cancer.

Tarceva is a registered trademark of OSI Pharmaceuticals

FREQUENTLY ASKED QUESTIONS

What is VeriStrat?

VeriStrat is a blood test for patients with advanced NSCLC. VeriStrat provides a test result of either VeriStrat Good or VeriStrat Poor. A VeriStrat Good test result is associated with better outcomes for patients treated with Tarceva than a VeriStrat Poor test result. This information will help your physician make a more informed decision about your treatment plan.

Occasionally a test result will be reported as VeriStrat Indeterminate. If you receive an Indeterminate result, your doctor may or may not decide to reorder the test.

Why should I have the VeriStrat test done?

VeriStrat provides information that will help your physician make a more informed decision about your treatment plan. The test, along with other clinical factors, will help your physician determine if you should receive a lung cancer treatment called Tarceva® (or erlotinib).

How is the VeriStrat test performed?

The VeriStrat test requires you to provide a small amount of blood, which is drawn quickly and easily. Your blood sample is centrifuged and the resulting serum is shipped to our central laboratory for proteomic analysis by mass spectrometry. Results are typically provided to your doctor within 72 hours of the serum shipment.

Where can I get more information about the VeriStrat Test?

Talk to your physician about any questions you may have regarding the VeriStrat test. In addition, you can speak with a customer service representative by calling the VeriStrat Support Hotline at 866-432-5930 or by visiting us online at www.VeristratSupport.com.



VeriStrat®
Support Hotline
P 1-866-432-5930
F 1-866-465-1729

HEALTH INSURANCE

Biodesix, the company that provides the VeriStrat test, will take full responsibility for filing your insurance claim for the test to both private insurance providers and Medicare to seek coverage. Biodesix cannot guarantee that coverage will be approved; however the company will aggressively appeal any coverage denials in attempt to receive payment.

If I have private insurance, what is the cost for VeriStrat?

If you have private insurance, coverage is dependent on your specific plan. Depending on your specific insurance plan, you may be responsible for a co-payment, co-insurance or deductible. To help you determine your maximum financial liability, Biodesix provides the VeriStrat Support Hotline at 866-432-5930. A customer service representative is available to answer your questions.

Biodesix will file your insurance claim for you. This process can take time and you may receive an insurance statement that looks like a bill. These statements are often called EOBs (explanation of benefits) and are not bills. If you receive any insurance forms that you have questions about, please call the VeriStrat Support Hotline at 866-432-5930. A customer service representative will help you with any questions or concerns.

What if I can't afford my part of the cost for VeriStrat and need financial assistance?

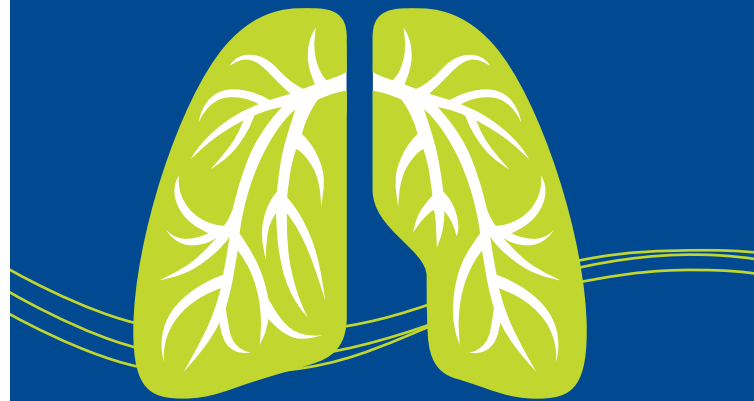
Biodesix offers a Financial Assistance Program to help reduce or eliminate any balance you might owe. Qualification for the program is based on individual financial need. To determine if you are eligible for financial support, please call the VeriStrat Support Hotline at 866-432-5930 and a customer service representative will help you.

If my insurance is through Medicare, how much will VeriStrat cost me?

Similar to other insurance providers, we will file your claim for you. Biodesix anticipates that Medicare will pay for the cost of VeriStrat testing. Since Biodesix is not collecting an Advanced Beneficiary Notice (ABN) from Medicare patients, Biodesix cannot hold you financially responsible for any costs that are not covered by Medicare. The claims process with Medicare can take a long time. If you receive any notices or correspondence regarding the test from Medicare, please call the VeriStrat Support Hotline at 866-432-5930 for assistance.

What if I don't have insurance? Can I still get the VeriStrat test?

For patients who do not have insurance and are in financial need, the Biodesix Financial Assistance program can help. For qualified patients based upon individual financial need, the test will be provided at no cost. To determine if you are eligible for this financial support, please call the VeriStrat Support Hotline at 866-432-5930 and a customer service representative will help you.



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Biodesix is committed to making VeriStrat accessible to patients who need the test. The VeriStrat Support Hotline is a free service with customer representatives who will assist you with any questions regarding VeriStrat.

The services offered through the VeriStrat Support Hotline include:

1. Determination of your maximum financial liability.
2. Insurance claim submission and processing.
3. Management of all issues or questions your insurance company may have.
4. Financial assistance for all patients who qualify.

OTHER RESOURCES

For more information on VeriStrat, please visit our website at www.VeriStratSupport.com.

Other resources and support for patients with lung cancer can be found at the following websites:

www.lungcancer.org

www.lungcanceralliance.org

www.cancer.org



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